

Motorola
700 MHz Trunked Communication Systems Project - Subscribers

	Qty	List Price	Install Pricing				Hardware Pre-System Acceptance		Hardware Post-System Acceptance		
			Post Acceptance 1-1500	Post Acceptance 1501-3000	Post Acceptance 3001+	Pre-Acceptance	Single Band Radios and Accessories	Dual Band Portables	Price Break Determined Based On # Of Units Sold Countywide At Time Of Purchase (Discounts Below Off List)		
							38%	32%	23%	30%	32%
						Any Quantity Purchased		1-1500 Units Sold	1501-3000 Units Sold	3001+ Units Sold	
PORTABLE RADIOS AND AUDIO ACCESSORIES											
APX 4000 Single Band Portable D1 - Single Bay AC Charger, CHOOSE 2300 mAh Intrinsically Safe OR 2300 mAh non-Intrinsically Safe	EA	\$ 3,500.00	\$ -	\$ -	\$ -	\$ -	\$ 2,170.00		\$ 2,695.00	\$ 2,450.00	\$ 2,380.00
APX 6000 Single Band Portable D3 - Single Bay AC Charger, CHOOSE 2300 mAh Intrinsically Safe Battery OR 2900 mAH Non-Intrinsically Safe Battery	EA	\$ 5,928.00	\$ -	\$ -	\$ -	\$ -	\$ 3,675.36		\$ 4,564.56	\$ 4,149.60	\$ 4,031.04
APX 7000 Dual Band Portable D1 Dual (Mod 1.5) - Single Bay AC Charger, CHOOSE 2300 mAH Intrinsically Safe Battery OR 2900 mAH Non-Intrinsically Safe Battery - NOTE, THIS RADIO IS NOT RECOMMENDED EXCEPT FOR FLEET MATCHING	EA	\$ 5,710.00	\$ -	\$ -	\$ -	\$ -		\$ 3,882.80	\$ 4,396.70	\$ 3,997.00	\$ 3,882.80
APX 7000 Dual Band Portable (Mod 3.5 - Dual D3) - Single Bay AC Charger, CHOOSE 2300 mAH Intrinsically Safe Battery OR 2900 mAH Non-Intrinsically Safe Battery	EA	\$ 6,210.00	\$ -	\$ -	\$ -	\$ -		\$ 4,222.80	\$ 4,781.70	\$ 4,347.00	\$ 4,222.80
Encryption (AES) with 3 Day Key Retention	EA	\$ 475.00	\$ -	\$ -	\$ -	\$ -	\$ 294.50		\$ 365.75	\$ 332.50	\$ 323.00
Enable Bluetooth (APX 6000 only) - QA00583	EA	\$ 150.00	\$ -	\$ -	\$ -	\$ -	\$ 93.00		\$ 115.50	\$ 105.00	\$ 102.00
Enable Bluetooth (APX 7000 only) - QA01729 & QA00583	EA	\$ 300.00	\$ -	\$ -	\$ -	\$ -	\$ 186.00		\$ 231.00	\$ 210.00	\$ 204.00
IMPRES Remote Speaker Microphone with volume switch (high/low), orange button and one programmable button, Windporting, Ruggedized*-PMMN4065	EA	\$ 97.00	\$ -	\$ -	\$ -	\$ -	\$ 60.14		\$ 74.69	\$ 67.90	\$ 65.96
IMPRES Remote Speaker Microphone with 3.5mm audio jack on the head of the microphone, orange button. Noise-Canceling, -BASIC UNIT IP54*-PMMN4062	EA	\$ 107.00	\$ -	\$ -	\$ -	\$ -	\$ 66.34		\$ 82.39	\$ 74.90	\$ 72.76
IMPRES Remote Speaker Microphone with rugged, submersible audio jack, radio volume control, 2 programmable buttons and orange button. Windporting and Rugged*.-HMN4101	EA	\$ 300.00	\$ -	\$ -	\$ -	\$ -	\$ 186.00		\$ 231.00	\$ 210.00	\$ 204.00
IMPRES Display Remote Speaker Microphone with audio jack, radio volume control, 2 programmable buttons and orange button. Windporting and Rugged*.-HMN4103	EA	\$ 345.00	\$ -	\$ -	\$ -	\$ -	\$ 213.90		\$ 265.65	\$ 241.50	\$ 234.60
IMPRES Display Remote Speaker Microphone with audio jack, channel selector, radio volume control, 2 programmable buttons and orange button. Windporting and Rugged*.-HMN4104 - RECOMMENDED FOR USE WITH APX 4000	EA	\$ 375.00	\$ -	\$ -	\$ -	\$ -	\$ 232.50		\$ 288.75	\$ 262.50	\$ 255.00
Bluetooth Module, NFP, 12" CABLE-NTN2570	EA	\$ 295.00	\$ -	\$ -	\$ -	\$ -	\$ 182.90		\$ 227.15	\$ 206.50	\$ 200.60
Replacement Earpiece for Above W/12" CABLE-NTN2572	EA	\$ 151.00	\$ -	\$ -	\$ -	\$ -	\$ 93.62		\$ 116.27	\$ 105.70	\$ 102.68
Bluetooth Module, NFP, 9.5" CABLE-NTN2573	EA	\$ 295.00	\$ -	\$ -	\$ -	\$ -	\$ 182.90		\$ 227.15	\$ 206.50	\$ 200.60
Replacement Earpiece for Above W/9.5" CABLE-NTN2575	EA	\$ 151.00	\$ -	\$ -	\$ -	\$ -	\$ 93.62		\$ 116.27	\$ 105.70	\$ 102.68
Headset - Boom Mic Temple Transducer-PMLN5101A	EA	\$ 228.00	\$ -	\$ -	\$ -	\$ -	\$ 141.36		\$ 175.56	\$ 159.60	\$ 155.04
Headset - Boomless Temple Transducer - RMN5116A	EA	\$ 248.00	\$ -	\$ -	\$ -	\$ -	\$ 153.76		\$ 190.96	\$ 173.60	\$ 168.64
Headset - Lightweight RMN5058	EA	\$ 99.00	\$ -	\$ -	\$ -	\$ -	\$ 61.38		\$ 76.23	\$ 69.30	\$ 67.32
Headset - Heavy Duty Noise Reducing PMLN5275	EA	\$ 485.00	\$ -	\$ -	\$ -	\$ -	\$ 300.70		\$ 373.45	\$ 339.50	\$ 329.80
Leather carrying case (Representative price - Many models and prices based on radio model, batt. size, and wear style)	EA	\$ 88.00	\$ -	\$ -	\$ -	\$ -	\$ 54.56		\$ 67.76	\$ 61.60	\$ 59.84
Delta-T Submersibility (APX7000)	EA	\$ 250.00	\$ -	\$ -	\$ -	\$ -	\$ 155.00		\$ 192.50	\$ 175.00	\$ 170.00
Programming	EA	\$ -	\$ 62.50	\$ 59.42	\$ 56.25	\$ 59.42	\$ 59.42	\$ 59.42	\$ 62.50	\$ 59.42	\$ 56.25
Extend Warranty Beyond Year 4 (each additional year) - May buy up to 6 additional years at this price	EA	\$ 62.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00	\$ 60.16

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			Post Acceptance 1-1500	Post Acceptance 1501-3000	Post Acceptance 3001+	Pre-Acceptance	Single Band Radios and Accessories	Dual Band Portables	Price Break Determined Based On # Of Units Sold Countywide At Time Of Purchase (Discounts Below Off List)		
							38%	32%	23%	30%	32%
						Any Quantity Purchased		1-1500 Units Sold	1501-3000 Units Sold	3001+ Units Sold	
PORTABLE RADIO CHARGING & BATTERIES											
APX 4000 (D1 and D2)											
CREDIT To Be Taken on Radio When Included Single Bay AC Charger is Deducted and Replaced With Another Charger	EA	\$ (125.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (77.50)	\$ (96.25)	\$ (87.50)	\$ (85.00)
SPARE - 2300 mAh - PMNN4424AR	EA	\$ 120.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74.40	\$ 92.40	\$ 84.00	\$ 81.60
SPARE - 2300 mAh Intrinsicy Safe - NNTN8129AR	EA	\$ 140.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 86.80	\$ 107.80	\$ 98.00	\$ 95.20
SPARE - rapid charger (AC - Single Bay) - WPLN4232	EA	\$ 125.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 77.50	\$ 96.25	\$ 87.50	\$ 85.00
DC Vehicular charger (single bay) - NNTN7616- Self-install	EA	\$ 323.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 200.26	\$ 248.71	\$ 226.10	\$ 219.64
DC Vehicular charger (single bay) - NNTN7616- Installed		\$ 323.00	\$ 226.00	\$ 215.00	\$ 204.00	\$ 215.00	\$ 415.26	\$ 415.26	\$ 474.71	\$ 441.10	\$ 423.64
120 V Multi-unit/gang bank charger/battery conditioner/optimizer (6 bay) - WPLN4212	EA	\$ 495.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 306.90	\$ 381.15	\$ 346.50	\$ 336.60
120 V Multi-unit/gang bank charger/battery conditioner/optimizer with displays (6 bay) - WPLN4219	EA	\$ 650.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 403.00	\$ 500.50	\$ 455.00	\$ 442.00
APX 6000 & 7000 (D3 and Dual Band)											
CREDIT To Be Taken on Radio When Included Single Bay AC Charger is Deducted and Replaced With Another Charger	EA	\$ (125.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (77.50)	\$ (96.25)	\$ (87.50)	\$ (85.00)
CREDIT To Be Taken When Eliminating Standard Battery and Replacing with Upgraded Battery Below		\$ (47.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (29.14)	\$ (36.19)	\$ (32.90)	\$ (31.96)
SPARE - 2300 mAh Intrinsicy Safe - NNTN8092	EA	\$ 140.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 86.80	\$ 107.80	\$ 98.00	\$ 95.20
SPARE - 2900 mAh - NNTN7038	EA	\$ 140.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 86.80	\$ 107.80	\$ 98.00	\$ 95.20
UPGRADE - 4100 mAh Intrinsicy Safe - NNTN7033	EA	\$ 175.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 108.50	\$ 134.75	\$ 122.50	\$ 119.00
UPGRADE - 4200 mAh - NNTN7034	EA	\$ 160.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 99.20	\$ 123.20	\$ 112.00	\$ 108.80
Upgrade APX 6000 to Xtreme Environment Model	EA	\$ 516.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 319.92	\$ 397.32	\$ 361.20	\$ 350.88
Upgrade APX 7000 to Xtreme Environment Model (only avail on model 1.5)	EA	\$ 1,153.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 714.86	\$ 887.81	\$ 807.10	\$ 784.04
SPARE - rapid charger (AC - Single Bay) - WPLN7080	EA	\$ 125.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 77.50	\$ 96.25	\$ 87.50	\$ 85.00
Rapid charger (AC - Dual Bay) - NNTN7586	EA	\$ 295.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 182.90	\$ 227.15	\$ 206.50	\$ 200.60
DC Vehicular charger (single bay) - NNTN7624 - Self-install	EA	\$ 390.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 241.80	\$ 300.30	\$ 273.00	\$ 265.20
DC Vehicular charger (single bay) - NNTN7624 - Installed		\$ 390.00	\$ 226.00	\$ 215.00	\$ 204.00	\$ 215.00	\$ 456.80	\$ 456.80	\$ 526.30	\$ 488.00	\$ 469.20
120 V Multi-unit/gang bank charger/battery conditioner/optimizer (6 bay) - NNTN7065	EA	\$ 788.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 488.56	\$ 606.76	\$ 551.60	\$ 535.84
120 V Multi-unit/gang bank charger/battery conditioner/optimizer with displays (6 bay) - NNTN7073	EA	\$ 1,350.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 837.00	\$ 1,039.50	\$ 945.00	\$ 918.00

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		List Price	Post Acceptance 1-1500	Post Acceptance 1501-3000	Post Acceptance 3001+	Pre-Acceptance	Single Band Radios and Accessories	Dual Band Portables	Price Break Determined Based On # Of Units Sold Countywide At Time Of Purchase (Discounts Below Off List)		
								38%	32%	23%	30%
							Any Quantity Purchased		1-1500 Units Sold	1501-3000 Units Sold	3001+ Units Sold
MOBILE RADIOS AND ACCESSORIES											
APX 4500 Single Band Mobile - dash mount D1 - System Ready, Basic 02 Control Head, Palm Microphone, Internal Speaker (MUST ADD ANTENNA INSTALL)	EA	\$ 4,574.00	\$ 436.13	\$ 420.44	\$ 398.30	\$ 420.44	\$ 3,256.32	\$ 3,958.11	\$ 3,622.24	\$ 3,508.62	
APX 4500 Single Band Mobile - remote mount D1 - System Ready, Basic 02 Control Head, Palm Microphone, Internal Speaker (MUST ADD ANTENNA INSTALL)	EA	\$ 4,721.00	\$ 655.42	\$ 622.67	\$ 590.25	\$ 622.67	\$ 3,549.69	\$ 4,290.59	\$ 3,927.37	\$ 3,800.53	
APX 4500 Single Band Mobile - dash mount D2 - System Ready, Basic 02 Control Head, Palm Microphone, Internal & External Speaker (MUST ADD ANTENNA INSTALL)	EA	\$ 4,574.00	\$ 436.13	\$ 420.44	\$ 398.30	\$ 420.44	\$ 3,256.32	\$ 3,958.11	\$ 3,622.24	\$ 3,508.62	
APX 4500 Single Band Mobile - remote mount D2 - System Ready, Basic 02 Control Head, Palm Microphone, Internal & External Speaker (MUST ADD ANTENNA INSTALL)	EA	\$ 4,721.00	\$ 655.42	\$ 622.67	\$ 590.25	\$ 622.67	\$ 3,549.69	\$ 4,290.59	\$ 3,927.37	\$ 3,800.53	
APX 6500 Single Band Mobile - dash mount - D3 - System Ready, 05 Control Head, CHOOSE Palm or Water Resistant Microphone, External Speaker (MUST ADD ANTENNA INSTALL)	EA	\$ 5,377.00	\$ 436.13	\$ 420.44	\$ 398.30	\$ 420.44	\$ 3,754.18	\$ 4,576.42	\$ 4,184.34	\$ 4,054.66	
APX 6500 Single Band Mobile - trunk mount - D3 - System Ready, 05 Control Head, CHOOSE Palm or Water Resistant Microphone, External Speaker (MUST ADD ANTENNA INSTALL)	EA	\$ 5,549.00	\$ 655.42	\$ 622.67	\$ 590.25	\$ 622.67	\$ 4,063.05	\$ 4,928.15	\$ 4,506.97	\$ 4,363.57	
APX 7500 Dual Band Mobile - dash mount - D3 - System Ready, 05 Control Head, CHOOSE Palm or Water Resistant Microphone, External Speaker, 50W Conventional (MUST ADD 2 ANTENNA INSTALL)	EA	\$ 6,125.00	\$ 436.13	\$ 420.44	\$ 398.30	\$ 420.44	\$ 4,217.94	\$ 5,152.38	\$ 4,707.94	\$ 4,563.30	
APX 7500 Dual Band Mobile - trunk mount - D3 - System Ready, 05 Control Head, CHOOSE Palm or Water Resistant Microphone, External Speaker, 50W Conventional (MUST ADD 2 ANTENNA INSTALL)	EA	\$ 6,297.00	\$ 655.42	\$ 622.67	\$ 590.25	\$ 622.67	\$ 4,526.81	\$ 5,504.11	\$ 5,030.57	\$ 4,872.21	
Dual Control Head inc. 17' Cable and 05 Head (must also add a talking and listening appliance at each location, no install cost for talking/listening appliance)	EA	\$ 570.00	\$ 166.66	\$ 158.33	\$ 149.67	\$ 158.33	\$ 511.73	\$ 605.56	\$ 557.33	\$ 537.27	
Dual Control Head Cable - Upgrade inc. 17' to 50'	EA	\$ 36.00	\$ -	\$ -	\$ -	\$ -	\$ 22.32	\$ 27.72	\$ 25.20	\$ 24.48	
External Speaker - Standard (13W) - HSN4032	EA	\$ 71.50	\$ -	\$ -	\$ -	\$ -	\$ 44.33	\$ 55.06	\$ 50.05	\$ 48.62	
External Speaker - Water Resistant (15W) - HSN4040	EA	\$ 76.00	\$ -	\$ -	\$ -	\$ -	\$ 47.12	\$ 58.52	\$ 53.20	\$ 51.68	
Palm Microphone - Standard - HMN1090	EA	\$ 72.00	\$ -	\$ -	\$ -	\$ -	\$ 44.64	\$ 55.44	\$ 50.40	\$ 48.96	
Palm Microphone - Water Resistant - HMN1089	EA	\$ 72.00	\$ -	\$ -	\$ -	\$ -	\$ 44.64	\$ 55.44	\$ 50.40	\$ 48.96	
Upgrade Dual Band Remote Mount to High Power Tranceiver (100W) (NOT AVAIL for motorcycles)	EA	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ 310.00	\$ 385.00	\$ 350.00	\$ 340.00	
Handset with Armored Cable - HKN1018		\$ 300.00	\$ -	\$ -	\$ -	\$ -	\$ 186.00	\$ 231.00	\$ 210.00	\$ 204.00	
09 Control Head w/ siren and lighting control package	EA	\$ 1,960.00	\$ -	\$ -	\$ -	\$ -	\$ 1,215.20	\$ 1,509.20	\$ 1,372.00	\$ 1,332.80	
03 Control Head	EA	\$ 946.00	\$ -	\$ -	\$ -	\$ -	\$ 586.52	\$ 728.42	\$ 662.20	\$ 643.28	
CREDIT To Be Taken on Radio When Paying Upgraded Control Head Costs (Deducts Included 05 Head)	EA	\$ (432.00)	\$ -	\$ -	\$ -	\$ -	\$ (267.84)	\$ (332.64)	\$ (302.40)	\$ (293.76)	
Siren and light control (stand-alone manual operation)	EA	\$ 637.00	\$ 208.33	\$ 197.92	\$ 187.50	\$ 197.92	\$ 592.86	\$ 698.82	\$ 643.82	\$ 620.66	
Encryption (AES) with 3 Day Key Retention	EA	\$ 575.00	\$ -	\$ -	\$ -	\$ -	\$ 356.50	\$ 442.75	\$ 402.50	\$ 391.00	
Motorcycle mounting kit (only w/ 7500 Trunk Mount)	EA	\$ 400.00	\$ 497.92	\$ 473.00	\$ 448.08	\$ 473.00	\$ 721.00	\$ 805.92	\$ 753.00	\$ 720.08	
Antenna System (Spare/Additional)	EA	\$ 43.00	\$ 70.83	\$ 67.25	\$ 60.50	\$ 67.25	\$ 93.91	\$ 103.94	\$ 97.35	\$ 89.74	
Antenna System Install (When Bought with Radio)	EA	\$ -	\$ 42.50	\$ 40.35	\$ 36.30	\$ 40.35	\$ 40.35	\$ 42.50	\$ 40.35	\$ 36.30	
Upgrade Antenna Mount To Thick Mount If Needed	EA	\$ 43.60	\$ -	\$ -	\$ -	\$ -	\$ 43.60	\$ 43.60	\$ 43.60	\$ 43.60	
Other- Removal Dash Mount	EA	\$ -	\$ 156.25	\$ 148.42	\$ 140.58	\$ 148.42	\$ 148.42	\$ 156.25	\$ 148.42	\$ 140.58	
Other - Removal Trunk Mount	EA	\$ -	\$ 260.42	\$ 247.42	\$ 234.42	\$ 247.42	\$ 247.42	\$ 260.42	\$ 247.42	\$ 234.42	
In Band Vehicular Repeater (10% Discount) - Price includes install and antenna, but you must add a D3 Radio	EA	\$ 11,412.00	\$ 458.33	\$ 458.33	\$ 458.33	\$ 458.33	\$ 10,729.13	\$ 10,729.13	\$ 10,729.13	\$ 8,218.49	
Cross-band Vehicular Repeater (10% Discount) - Price includes install and antenna, but you must add a D3 Radio	EA	\$ 7,866.50	\$ 458.33	\$ 458.33	\$ 458.33	\$ 458.33	\$ 7,538.18	\$ 7,538.18	\$ 7,538.18	\$ 5,807.55	
Programming	EA	\$ -	\$ 83.33	\$ 79.17	\$ 75.00	\$ 79.17	\$ 79.17	\$ 83.33	\$ 79.17	\$ 75.00	
Extend Warranty Beyond Year 4 (each additional year) - May buy up to 6 additional years at this price	EA	\$ 91.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 109.00	\$ 109.00	\$ 109.00	\$ 79.88	

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	Qty	Install Pricing					Hardware Pre-System Acceptance		Hardware Post-System Acceptance		
		List Price	Post Acceptance 1-1500	Post Acceptance 1501-3000	Post Acceptance 3001+	Pre-Acceptance	Single Band Radios and Accessories	Dual Band Portables	Price Break Determined Based On # Of Units Sold Countywide At Time Of Purchase (Discounts Below Off List)		
			38%	32%	23%	30%	32%	1-1500 Units Sold	1501-3000 Units Sold	3001+ Units Sold	
BASE RADIOS AND ACCESSORIES											
APX4500 Control Station (Mobile in a Tray) - System Ready, Tray w/ Speaker, Desktop Mic, 120V Power Supply, Antenna and Mount	EA	\$ 5,699.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 5,733.38	\$ 6,588.23	\$ 6,189.30	\$ 6,075.32	
APX6500 Control Station (Mobile in a Tray) - System Ready, Tray w/ Speaker, Desktop Mic, 120V Power Supply, Antenna and Mount	EA	\$ 6,695.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 6,350.90	\$ 7,355.15	\$ 6,886.50	\$ 6,752.60	
APX7500 Control Station (Dual Band Mobile in a Tray) - System Ready, Tray w/ Speaker, Desktop Mic, 120V Power Supply, Antennas and Mounts	EA	\$ 8,068.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 7,202.16	\$ 8,412.36	\$ 7,847.60	\$ 7,686.24	
APX7500 Console (Single Band) - System Ready, AC Powered, Desktop Microphone, Yagi Antenna and Mount, Choice of Front Panel	EA	\$ 10,569.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 8,752.78	\$ 10,338.13	\$ 9,598.30	\$ 9,386.92	
APX7500 Console (Dual Band) - System Ready, AC Powered, Desktop Microphone, Yagi Antenna and Mount, Choice of Front Panel	EA	\$ 11,569.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 2,200.00	\$ 9,372.78	\$ 11,108.13	\$ 10,298.30	\$ 10,066.92	
Encryption (AES) with 3 Day Key Retention	EA	\$ 575.00	\$ -	\$ -	\$ -	\$ -	\$ 356.50	\$ 442.75	\$ 402.50	\$ 391.00	
Desktop Microphone Spare - RMN5070	EA	\$ 172.00	\$ -	\$ -	\$ -	\$ -	\$ 106.64	\$ 132.44	\$ 120.40	\$ 116.96	
Console IP Deskset (1st Q 2013 Availability) - BUDGETARY PRICING ONLY	EA	\$ 1,600.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 100.00	\$ 1,092.00	\$ 1,332.00	\$ 1,220.00	\$ 1,188.00	
Console IP Gateway (1st Q 2013 Availability) - BUDGETARY PRICING ONLY	EA	\$ 1,600.00	\$ -	\$ -	\$ -	\$ -	\$ 992.00	\$ 1,232.00	\$ 1,120.00	\$ 1,088.00	
Special Note - In Building Installation of Remote Mount Mobiles with AC Power and Multiple Control Points Is Possible, but is Highly Customized, and Will Be Priced at Equipment List Minus 38% (or appropriate discount after System Acceptance) Plus Installation Costs	EA										
Programming	EA	\$ -	\$ 83.33	\$ 79.17	\$ 75.00	\$ 79.17	\$ 79.17	\$ 83.33	\$ 79.17	\$ 75.00	
Extend Warranty Beyond Year 4 (each additional year) - May buy up to 6 additional years at this price	EA	\$ 91.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 18.00	\$ 109.00	\$ 109.00	\$ 109.00	\$ 79.88	