

Berks Heim - 5 Year Forecast

Category	2017	2018	2019	2020	2021	
Private Pay	\$7,795,705	\$8,013,985	\$8,238,376	\$8,469,051	\$8,706,184	2018 - 2021 assumes a 2.8% increase
Medical Assistance	\$26,727,634	\$26,727,634	\$26,994,910	\$27,264,859	\$27,673,832	2018 - 0%; 2019 - 1%; 2020 - 1%; 2021 - 1.5%
Medicare A	\$4,322,992	\$4,409,452	\$4,497,641	\$4,598,838	\$4,713,809	2018 - 2%; 2019 - 2%; 2020 - 2.25%; 2021 - 2.5%
Medicare B	\$1,083,962	\$1,105,641	\$1,127,754	\$1,153,129	\$1,181,957	2018 - 2%; 2019 - 2%; 2020 - 2.25%; 2021 - 2.5%
Medicare Advantage/HMO	\$684,424	\$698,112	\$712,075	\$728,096	\$746,299	2018 - 2%; 2019 - 2%; 2020 - 2.25%; 2021 - 2.5%
IGT	\$9,776,081	\$9,776,081	\$9,776,081	\$9,776,081	\$9,776,081	Flatline
Other Revenue	\$132,687	\$133,350	\$134,017	\$134,687	\$135,361	Assume .5% increase in revenue from fees and services due to higher volume
IRS Subsidy	\$5,293	\$5,232	\$5,164	\$5,089	\$5,002	Per Debt Service Schedule
Total Revenue	\$50,528,778	\$50,869,488	\$51,486,019	\$52,129,830	\$52,938,525	
Operating Expenses:						
Management	\$1,722,970	\$1,766,044	\$1,814,610	\$1,869,049	\$1,925,120	2018 - 2.5%; 2019 - 2.75%; 2020 - 3%' 2021 - 3%
SEIU	\$4,989,318	\$5,114,051	\$5,241,902	\$5,399,159	\$5,561,134	2018 - 2.5%; 2019 - 2.5%; 2020 - 3%' 2021 - 3%
UFCW	\$9,129,368	\$9,357,602	\$9,591,542	\$9,879,289	\$10,175,667	2018 - 2.5%; 2019 - 2.5%; 2020 - 3%' 2021 - 3%
Management - Part Time	\$1,801,370	\$1,837,397	\$1,837,397	\$1,874,145	\$1,874,145	2018 - 2%; 2019 - 0%; 2020 - 2%; 2021 - 0%
Overtime Pool	\$2,087,849	\$2,087,849	\$2,087,849	\$2,087,849	\$2,087,849	Assume no growth for Overtime
Transfers - AFSCME Residual	\$26,306	\$26,964	\$27,705	\$28,536	\$29,392	2018 - 2.5%; 2019 - 2.75%; 2020 - 3%' 2021 - 3%
FICA	\$1,511,423	\$1,544,528	\$1,575,977	\$1,617,059	\$1,656,478	7.65% of wages
Fringe with Pension	\$6,068,624	\$6,406,328	\$6,861,832	\$7,321,061	\$7,820,568	Per Fringe Benefits Workbook
Enterprise Pension	\$912,256	\$875,456	\$850,921	\$828,863	\$809,145	2018 - 5.26%; 2019 - 4.98%; 2020 - 4.71%; 2021 - 4.46%
Worker's Comp	\$659,898	\$684,902	\$710,148	\$739,162	\$769,977	Per Workers Compensation Schedule
Insurance	\$164,674	\$172,908	\$181,553	\$190,631	\$200,162	2018 - 2021 Assumes 5% Inflation Factor per EH&D
Utilities	\$673,727	\$687,875	\$703,352	\$720,936	\$740,762	2018 - 2.10%; 2019 - 2.25%; 2020 - 2.5%; 2021 - 2.75%
Interest Expense	\$872,108	\$864,061	\$853,534	\$842,144	\$834,128	Per Debt Schedule
Other Expense	\$15,558,645	\$15,885,377	\$16,242,798	\$16,648,867	\$17,106,711	2018 - 2.10%; 2019 - 2.25%; 2020 - 2.5%; 2021 - 2.75%
Indirect Expense	\$1,761,062	\$1,761,062	\$1,761,062	\$1,761,062	\$1,761,062	flatline
Total Operating Expenses	\$47,939,598	\$49,072,403	\$50,342,182	\$51,807,813	\$53,352,302	
Capital	\$175,761	\$57,276	\$186,025	\$127,105	\$0	Per 2017 Adopted Budget
Total Berks Heim Expense	\$48,115,359	\$49,129,679	\$50,528,207	\$51,934,918	\$53,352,302	
Net Income Before Depreciation	\$2,413,420	\$1,739,809	\$957,811	\$194,913	(\$413,777)	
Capital	\$175,761	\$57,276	\$186,025	\$127,105	\$0	
Depreciation	(\$1,051,834)	(\$1,042,715)	(\$1,026,186)	(\$999,727)	(\$991,861)	
Net Income/(Loss) @ 12.15.16	\$1,537,347	\$754,370	\$117,651	(\$677,709)	(\$1,405,638)	
	2017	2018	2019	2020	2021	
Beginning Fund Balance	\$7,042,398	\$8,579,745	\$9,334,114	\$9,451,765	\$8,774,056	
Net Income/Loss	\$1,537,347	\$754,370	\$117,651	(\$677,709)	(\$1,405,638)	
Fund Balance Ending	\$8,579,745	\$9,334,114	\$9,451,765	\$8,774,056	\$7,368,418	

Notes:

- 5 Year forecast data is based upon forecast created from the 2017 Adopted Budget in Hyperion.
- Operating expenses do not include depreciation & Capital.
- Beginning Fund Balance is based upon the 2016 Fund Balance Projections for the 2017 Adopted Budget Book